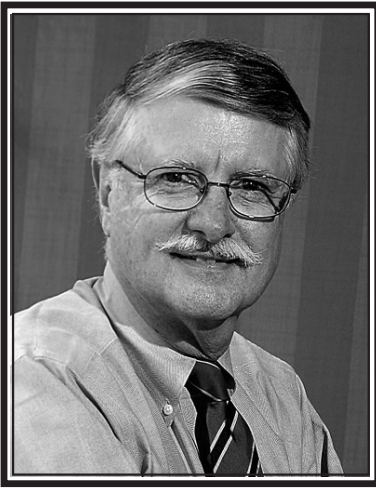


DICK NATHAN'S REAL ESTATE NEWSLETTER

www.dicknathan.com

November, 2010



FOR SALE! On the back page of this newsletter is a presentation of properties that were for sale at press time. Please call for further information/questions [703/284-9318]. Feel free to email me at dick.nathan@longandfoster.com.

Richard E. Nathan, CRS

Associate Broker
NVAR Top Producer,
Multi-Million Dollar Club
L&F Chairman's Club
L&F Gold Team



Exclusive Affiliate of
CHRISTIE'S
GREAT ESTATES

SPECIAL MARKETING FOR SPECIAL HOMES

CHRISTIE'S GREAT ESTATES. Christie's Great Estates is the largest international network of independent real estate brokers specializing in important properties.

Long and Foster is the exclusive affiliate of Christie's Great Estates in the Washington market, which allows me to expose \$1,000,000+ properties to a select global audience of affluent buyers. In particular, my \$1,000,000+ listings would appear at christiesgreatestates.com and in the Long and Foster-Christie's full-page ad in Washingtonian Magazine.

Additionally, as part of Long and Foster's special marketing for special homes, my \$1,000,000+ listings would be featured at three other top luxury home websites: luxuryportfolio.com, luxuryrealestate.com, and extraordinaryproperties.com, where it will also be accessed by buyers in the upper brackets.

If you are thinking of selling your home, I'd welcome the opportunity to meet with you to discuss my approach to luxury home marketing; please give me a call or send me an email [703/284-9318 or dick.nathan@longandfoster.com].

INTEREST RATES STILL LOW: Under 4½ percent for 30-year fixed.

PREFERRED PROVIDER LIST. Many people have asked for a copy of my list of service providers [painter, carpet cleaner, electrician, etc.]. If you'd like a copy, please call me at 703/284-9318 or email me at dick.nathan@longandfoster.com.

Dick Nathan has been a realtor for 27 years. He graduated from The College of William and Mary and earned a master's degree in urban planning from George Washington University. A multi-million dollar producer, Dick has received Multi-Million Dollar Club and Top Producer Club awards from the Northern Virginia Association of Realtors, and has a sales volume among the top 5% of realtors across the United States. He is a member of Long & Foster's Gold Team and Chairman's Club, and he holds the CRS designation, the highest professional designation in the residential real estate industry, held by only 4% of all realtors nationwide.

Richard E. Nathan, CRS

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STANDARD
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BALDERSONS, INC.

HOUSES AND CONDOMINIUMS FOR SALE AT PRESS TIME

<u>Analostan</u>	Two:	one 4-BR	\$1,179,000
		one 3-BR	\$899,000
<u>Arlingwood</u>	Six:	three 6-BR	\$1,649,000, \$1,995,000, \$1,997,000
		one 5-BR	\$7,950,000
		two 4-BR	\$839,000, \$1,350,000
<u>The Astoria</u>	One:	one 2-BR	\$409,000
<u>The Barkley</u>	One:	one 2-BR	\$419,900
<u>Berkeley Square</u>	One:	one 3-BR	\$819,000
<u>The Birches</u>	None		
<u>Black Oak</u>	None		
<u>Cathcart Springs</u>	Two:	two 3-BR	\$669,000, \$689,000
<u>The Dakota</u>	None		
<u>The Glebe</u>	None		
<u>Glebe House Mews</u>	None		
<u>Harrison Place</u>	None		
<u>Highgate</u>	One:	one 3-BR	\$949,000
<u>Hillcrest</u>	One:	one 3-BR	\$1,150,000
<u>Hunter Oaks</u>	One:	one 3-BR	\$695,000
<u>Hyde Park</u>	None		
<u>Lynnbrook</u>	None		
<u>Memorial Overlook</u>	One:	one 1-BR	\$539,000
<u>Merry Mews</u>	None		
<u>Palisades Park</u>	Two:	two 3-BR	\$835,000, \$1,238,500
<u>Shirley Woods</u>	Six:	two 5-BR	\$1,450,000, \$1,499,000
		two 4-BR	\$675,000, \$899,000
		two 3-BR	\$869,000, \$929,000
<u>Spy Hill/Stone Ridge</u>	One:	one 4-BR	\$775,000
<u>Tower Villas</u>	None		
<u>Townes of Lyon Park</u> ...	None		
<u>Virginia Square</u>	Two:	two 2-BR	\$509,000, \$664,300
<u>The Weslie</u>	Two:	two 3-BR	\$1,125,000, \$1,695,000
<u>The Williamsburg</u>	Two:	two 2-BR	\$558,500, \$635,000

The information in this newsletter pertaining to real estate listings and sales is derived from the Northern Virginia Association of Realtors®; it is deemed reliable, but is not guaranteed. Neither the association nor its MLS is in any way responsible for its accuracy. The information provided herein does not imply that Long & Foster Real Estate is participating in these transactions. If your property is listed with another broker, please disregard this offer as it is not our intention to solicit the listings of other realtors.