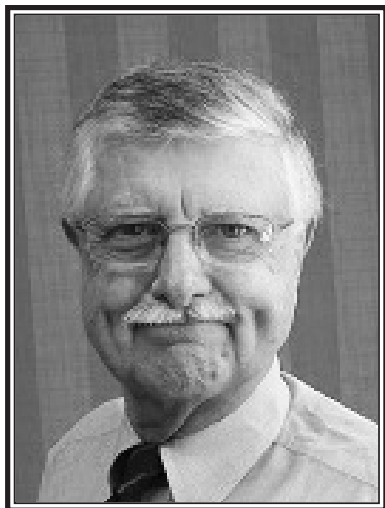


# DICK NATHAN'S REAL ESTATE NEWSLETTER

[www.dicknathan.com](http://www.dicknathan.com)

July, 2015



## Richard E. Nathan, CFG

Associate Broker  
NVAR Top Producer,  
Multi-Million Dollar Club  
L&F Chairman's Club  
L&F Gold Team



EXCLUSIVE AFFILIATE OF  
CHRISTIE'S  
INTERNATIONAL REAL ESTATE



**ARLINGTON JOBLESS RATE IS LOWEST IN VIRGINIA.** Although it rose slightly from 2.9% to 3.1% in May, Arlington's unemployment rate remains extremely low – *a good omen for real estate sales and values.* In contrast, the unemployment rate in Washington was 7.5% in May and nationally it was 5.5%.

**ARLINGTON AWARDS.** The website [bankrate.com](http://bankrate.com) has just ranked the "Best and Worst Cities for Retirement" among 196 municipalities across the U.S. *Arlington was declared the second best*, after Mesa, AZ. Additionally, [livability.com](http://livability.com) has recently named Arlington as among the *"100 Best Places to Live."* *Arlington is a cool place!*

**BETTER VALUE IN ARLINGTON.** A recent piece at [cnnmoney.com](http://cnnmoney.com) discussed the "10 most overpriced housing markets" in the U.S. Washington, DC made the list, with a note that "Compared to some of *the neighboring areas* of DC, it's way overpriced for the region." *Another good reason to live in Arlington.* The entire list: Denver, Boston, Washington, Pittsburgh, San Francisco, Honolulu, San Jose, Louisville, Colorado Springs, San Diego.

**HOME SALES IN WASHINGTON REGION NEARING LEVEL OF BOOM YEARS.** That's the headline in a WASHINGTON POST story from July 11<sup>th</sup> quoting a report from Real Estate Business Intelligence. The story notes that more homes were sold in June than in any June since 2006. The close-in suburbs had already achieved this status, but now the entire region has come aboard.

**MORTGAGE MONEY.** THE WASHINGTON BUSINESS JOURNAL reported on July 9<sup>th</sup> that "Mortgage rates moved modestly lower this week, but the average rate on a 30-year fixed-rate mortgage remained above 4 percent for the fourth consecutive week." *Also, rates are higher than they were a year ago.*

**PREFERRED PROVIDER LIST.** Please contact me for my complimentary list of service providers... painters, wood floor/carpet person, handyman, etc. Call me at 703/284-9318 or email me at [dick.nathan@longandfoster.com](mailto:dick.nathan@longandfoster.com).

**f FOR CURRENT MARKET UPDATES AND FEATURES,** search Facebook for *"Dick Nathan Arlington Real Estate."* Several new items are posted on the page throughout the week. No fluff, just solid stuff!

---

Dick Nathan has been an Arlington realtor since 1983. He graduated from The College of William and Mary and earned a master's degree in urban planning from George Washington University. A multi-million dollar producer, Dick is a member of the Northern Virginia Association of Realtors' Top Producers' Club, and has a sales volume among the top 5% of realtors nationwide. He is a member of Long & Foster's Gold Team, and is currently ranked #7 sole practitioner in his office of 105 agents. He holds the CRS designation, held by only 4% of all realtors nationwide. Additionally, Dick holds the Accredited Buyer's Representative [ABR] and Seniors Real Estate Specialist [SRES] designations.

---

# Richard E. Nathan, CRS, ABR, SRES

Associate Broker  
Long & Foster  
4600 Lee Highway  
Arlington, VA 22207

PRESORTED  
STANDARD  
U.S. POSTAGE  
PAID  
MERRIFIELD VA  
PERMIT #2444

703/284-9318: Desk/24-hr VM  
703/522-0500: Receptionist  
800/760-7282: Toll Free

email: dick.nathan@longandfoster.com

Visit me on the Web at [www.dicknathan.com](http://www.dicknathan.com)



EXCLUSIVE AFFILIATE OF  
CHRISTIE'S  
INTERNATIONAL REAL ESTATE

## HOUSES AND CONDOMINIUMS FOR SALE AT PRESS TIME

<u>Analostan</u> .....	None		
<u>Arlingwood</u> .....	One:	one 4-BR	\$2,950,000
<u>The Berkeley</u> .....	None		
<u>Berkeley Square</u> .....	None		
<u>The Birches</u> .....	One:	one 4-BR	\$885,000
<u>Black Oak</u> .....	None		
<u>Cathcart Springs</u> .....	One:	one 3-BR	\$775,000
<u>The Dakota</u> .....	None		
<u>The Glebe</u> .....	None		
<u>Glebe House Mews</u> .....	None		
<u>Harrison Place</u> .....	None		
<u>The Hawthorn</u> .....	None		
<u>Hillcrest</u> .....	One:	one 3-BR	\$1,299,000
<u>Hunter Oaks</u> .....	None		
<u>Hyde Park</u> .....	Two:	one 2-BR one 1-BR	\$529,000 \$244,800
<u>Lorcom, Ridgeview, Randolph</u> ....	None		
<u>Lynnbrook</u> .....	None		
<u>Memorial Overlook</u> .....	Two:	two 3-BR	\$1,872,400, \$1,795,000
<u>Merry Mews</u> .....	One:	one 3-BR	\$725,000
<u>The Monroe</u> .....	Three:	two 3-BR one 2-BR	\$1,179,000, \$849,000 \$759,900
<u>Rixey View</u> .....	None		
<u>Shirley Woods</u> .....	None		
<u>Spy Hill/Stone Ridge</u> .....	None		
<u>Tower Villas</u> .....	Two:	one 3-BR one 2-BR	\$698,000 \$538,000
<u>Townes of Lyon Park</u> .....	None		
<u>Virginia Square</u> .....	One:	one 2-BR	\$560,000
<u>The Westlie</u> .....	Three:	three 2-BR	\$1,649,000, \$1,095,000, \$950,000
<u>Westview at Ballston Metro</u> .....	Six:	four 2-BR two 1-BR	\$514,900, \$499,900, \$472,000, \$450,000 \$364,900, \$349,900
<u>The Williamsburg</u> .....	Two:	two 2-BR	\$449,900, \$449,900
<u>Woodbury Heights</u> .....	Two:	two 2-BR	\$598,800, \$549,800
<u>Woodmont</u> .....	None		

The information in this newsletter pertaining to real estate listings and sales is derived from the Northern Virginia Association of Realtors®; it is deemed reliable, but is not guaranteed. Neither the association nor its MLS is in any way responsible for its accuracy. The information provided herein does not imply that Long & Foster Real Estate is participating in these transactions. If your property is listed with another broker, please disregard this offer as it is not our intention to solicit the listings of other realtors.